

Arnie Herz, AJC Long Island Regional President, Peerless Attorney

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The East End: Its Jews, Synagogues ... And Antisemitism

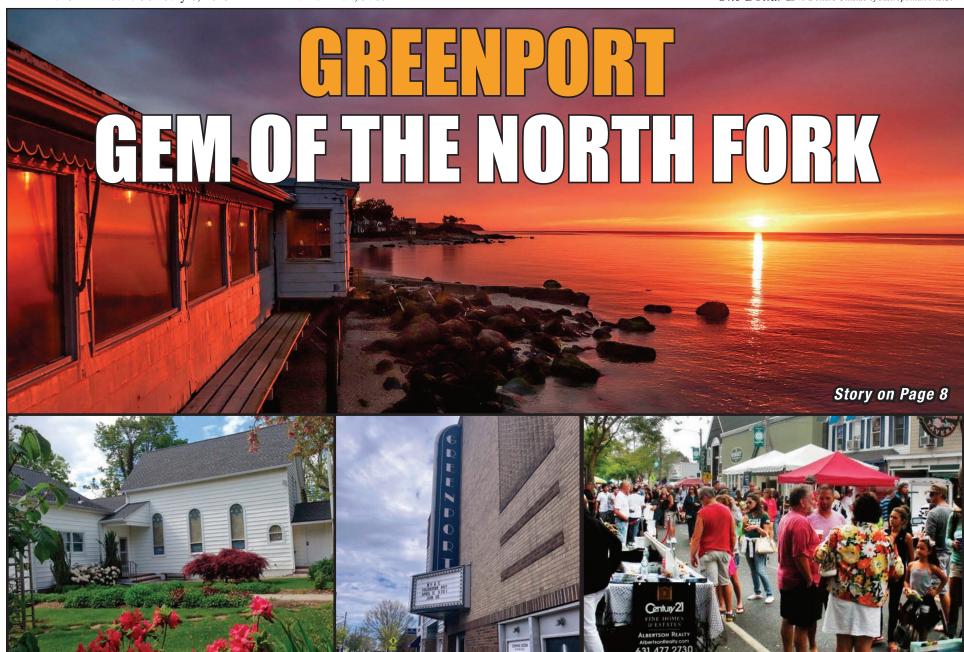
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One Dollar TTwo Dollar's Outside of Metropolitan N.Y.C.



A light shines over Greenport; Bottom, I-r: Congregation Tifereth Israel synagogue, dedicated in 1904; The Greenport Theater, soon to be the North Fork Arts Center; street fair in the heart of town.





# The Win/Winner

# Lawyer and Jewish activist Arnie Herz is a master problem solver

## **By KATHERINE WATSON**

understanding the deeper dimensions of legal problems. For three decades, the sought-after conflict resolution and

## **PERSPECTIVE**

business lawyer has been helping clients disentangle even the most complicated legal disputes with his signature depth of analysis and measured, level-headed negotiation style. It's a tried-and-true method that has brought him and those he represents much success.

But the Port Washington, Long Island, resident says he's just doing what comes naturally. "I have an ability to see what the core problem is in a conflict. And by seeing that, I can then turn my attention, and the disputing parties' attention, to solving the real problem in a way that makes sense for everyone," he says.

Herz currently assists in a wide range of business, intellectual property, sports and entertainment matters. His reputation as a problem-solver has made him a go-to resource for his clients, including some of the top sports figures in the world, with a track record that speaks for itself.

Take the case of the World Trade Center Disaster Site cleanup. Two large construction companies that had assisted in the cleanup were embroiled in a complicated dispute with New York State and the federal government. Tensions were high, even boiling over into a courtroom shoving match. When things seemed hopeless after months of litigation, the judge called on Herz to mediate.

He solved the conflict in one day. "Once we were able to identify the real problem, we were able to see what the solution was," Herz says simply. "The solution is often fairly easy."

Growing up, Herz didn't have a lot of questions about which vocation he would choose. "My dad was cy and peace-brokering hadn't struck a lawyer, my uncle is a lawyer, and my other uncle is a doctor. Doctor or lawyer were the options," he says. After a stellar LSAT score and an impressive undergraduate career at the University of Michigan, law school became the obvious choice.

But then Herz did something unusual — he spent four years traveling

the world, visiting India four different tune to be able to use my skills in a ent, and friend of Herz's who has two parties, even in a straight busirnie Herz has a knack for times and studying yoga and meditation while doing humanitarian work. It was in that context that Herz realized that practicing law could be more than a career; it could be a calling.

of his father's work as a lawyer, and that, there was no turning back.



Arnie Herz, American Jewish Committee Long Island Regional President, dedicated Torah student, and attorney and negotiator extraordinaire.

he knew that he could be a good one too. But he didn't just want to be proficient in something and earn a good living. He wanted something more.

He cites his heroes at that time as Mahatma Gandhi and Nelson Mandela. Both, he found out, had been attorneys. Gandhi's work, in particular, fascinated Herz. "Most of us are caught up in our own little world. And there's nothing wrong with that. But when there's a per-

much higher way, through the study and practice of law," he says. "And I also realized that law could be a force for tremendous good in the world."

When Herz returned home, he en-Herz says he'd always been proud rolled at Fordham Law School. After

> Once he was in practice, it didn't take long for Herz's skills as a strategic thinker and negotiator to emerge. Through early pro bono work for a humanitarian organization and for family and friends of the partners of the international law firm where he was employed, he saw that he had a knack for problem-solving. From there, he sharpened his skills to hone in on what he now calls his "win/win" philosophy.

It's a principle that he brings to every dispute that's brought to him, whether it's a complicated matter between multiple stakeholders or a simpler case with just two parties.

"Whenever you have a dispute, it's assumed that there's a winner and a loser. But if each side gets what they need, there doesn't have to be a loser," he explains. "The key is to find a mutually beneficial agreement."

The win/win framework isn't an son who thinks outside of their own emotional equation. It's decidedly

known him for over 30 years and who ness deal. It's a web of other people has seen the win/win principle workbeing affected," he says. It's this level ing in action. "He doesn't get caught of empathy and compassion that

# Herz carefully studied Judaism to find if it had a place within his life. Slowly, he came to a place of strong religious conviction.

take a confrontational approach," Holt to a Higher Power. says, recalling a deal Herz helped him broker with media baron Rupert Murdoch. "When you think about hiring cost/benefit strategy of who you're

up in the roller coaster. He doesn't might stem from Herz's commitment

Terz's rabbi in Port Washington, Rabbi Shalom Paltiel, has an attorney, you have to consider the known Herz for over twenty years. He can still remember the first time



While on one of his AJC trips to South Africa, Herz took the time to viscerally demonstrate his deep admiration for Nelson Mandela.

# When he reframed the law as a tool that could be used to make the world better, everything clicked into place for Herz.

realm, who thinks of things bigger than themselves... that big-vision type of person inspired me tremendously," he recalls.

Herz's natural talent for diplomahim before as tools a lawyer could leverage, let alone use to help people. But When he reframed the law as a tool that could be used to make the world better, everything clicked into place. After his fourth trip to India, he says, "it all came together" and his bigger vision emerged.

"I realized that I had the good for-

disconnected from the rollercoaster of feelings that litigation can stir up. Instead, Herz thinks of outcomes in practical terms. "If two people are in a conflict, and the conflict is very protracted, and then it gets resolved, what those parties feel isn't necessarily happiness. What they do get is a feeling of peace, tranquility, and completion." In the win/win world of Arnie Herz, the aim is for clients to walk away with this sense of wholeness, even after the most bitter of disputes.

Dan Holt is a business owner, cli-

talking to. You're paying by the hour. they met, when Herz approached The question is, what is a lawyer doing with that hour? With Arnie, the answer is, a lot,"

Looking at a problem with an outsider's perspective allows Herz to recognize that even straightforward Eastern religious practices he had matters bring more than one person encountered in India, and hadn't into play. No dispute happens in a vacuum, and he works to think about with him into adulthood. After that and acknowledge how the complicat- meeting with the rabbi, he started ed ecosystem of relationships each asking questions about the faith. case brings into play. "It's never just

him about his daughter's bat mitzvah. "He came for the freebie," Rabbi Paltiel recalls with a laugh. "But then, he stayed."

Herz had been influenced by the brought the traditions of Judaism

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the womb of the Divine Presence (Shechina). He believed that, eventually, every nation will merge with Israel and accept the Torah Talmud (Berachot 56b; Maimonides, Laws of Kings 12:11).

Rabbi Akiva himself came from a family of proselytes, and died with the universal watchword of our faith in world unity on his lips: "Hear, O Israel, [right now] the Lord is [accepted by us as] our God, [but eventually] He will be [accepted by all nations] as the One [God of unconditional love]."

This was the goal of univeralist Akiva-ism, which will usher in the true messianic age when "everyone will accept the yoke of God's kingship," when "nation will not lift up sword against nation and humanity will not learn war anymore" (Is. 2:4), and evervone will learn Torah and lovingkindness from the people of Israel (ibid).

Shlomo Riskin is chief rabbi of Efrat, Israel.

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hear NOT a word about this reality from the gatekeepers.

o the extent CAIR continues to get away with injecting the officials at their events that if uttered by right-wing white supremacists, would be reported on the front pages of the New York Times, as incitement to violence.

The litany of CAIR's continued antisemitic epithets is mind numbing. It routinely calls for the destruction of the State of Israel which of course is an echo of the same demand of its mother group, Hamas, which also vows to kill every Jew. CAIR's antisemitism

# **CAIR officials' antisemitic exhortations** would be reported as incitement to violence if uttered by right-wing white supremacists.

poison of antisemitism and its support for terrorism into the American bloodstream, it is a stain on the integrity of those institutions — the media, the political left, mainstream religious groups and leaders, and some 150 members of members of Congress who have appeared at CAIR events or have sent them congratulatory missives. CAIR's outspoken antisemitism is matched only by its fierce defense of terrorist groups such as Hamas and its championing of scores of convicted Islamic terrorists in prison in the U.S. Read the incendiary antisemitic exhortations by CAIR runs so deeply through its veins, as this book demonstrates, that it has allied itself with Holocaust deniers, with convicted Hamas terrorists, with jihadists, with Libya's Muammar Gaddafi and even with one of the world's most notorious Holocaust deniers, Iran's Mahmoud Ahmadineiad.

Words have consequences, as the world ultimately realized in the Nazi's obsession with eradicating the Jews. This book is a flashing red light.

Steven Emerson is executive director of the Investigative Project on Terrorism.

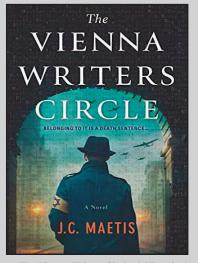
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until the Nazis could be defeated by the Allies. The novel centers around another set of cousins: thriller writers Mathias Kraemer and Johannes Namal. When Adolf Hitler annexes Austria, anyone who was part of Sigmund Freud's circle is seen as dangerous to the regime. When the cousins are unable to escape from the country, they and their families go underground with the help of their agent and a friend from the police force.

Unfortunately, the SS is looking for anyone connected to Freud and one agent in particular is interested in Kraemer. Discovery would send Kraemer and his family to a concentration camp or immediate death. The plot, though, is more complex than this summary suggests, especially when people are forced to make life or death decisions that have ramifications beyond their control.

The Vienna Writers Circle opens with a familiar prologue: Readers learn what happens to one of the characters but cannot identify whose story is being told because no names are revealed. However, the author offers an interestbeginning for World War II books.

The novel is filled with suspense and interesting characters, and enough surprises to keep readers guessing and turning pages. To add to the interest, the author's note at the end of the book explains why he decided to write it, including the fact



The Vienna Writers Circle: A Historical Fiction Novel By J. C. Maetis MIRA, 2023 416p., \$27.99.

that he did not know his father was Jewish until his father was dying. Readers of World War II thrillers will want to add this to their pile.

Rabbi Rachel Esserman is the exing twist on this almost stereotyped ecutive editor of The Reporter Group.

# Theater

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to regular film screenings, Spiridakis plans to have animation pro- ality and something real," Rabbi Paltiel grams for elementary school children in the summer, after-school programs for teens in the fall and winter, creative writing courses for seniors, musical performances, a Latino Club, and art exhibitions.

"We are so fortunate to have a board of amazing professionals who, along with our talented Creative Director Shannon Goldman, are planning an exciting opening on December 26," Spiridakis said.

The North Fork Arts Center is a 501(c)(3). For more information and to donate, visit http://www.nofoartscenter.org.

Jerry Cimisi is a regular contributor to the Long Island Jewish World Group of Newspapers

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"He was really searching for spiriturecalls. "It was very refreshing."

Herz found a home within the walls of the synagogue, becoming one of the leaders of the community. But it didn't happen overnight. Similar to his quest for purpose in the law profession, Herz carefully studied Judaism to find if it had a place within his life. Slowly, Herz came to a place of strong religious conviction.

"That's the thing about Arnie," says Rabbi Paltiel. "He wants the real thing. But once he knows something has truth, there's no looking back. He doesn't make decisions based on what's easy or what other people are doing. He's a leader in that sense."

Now, the once-skeptical Herz leads a half-hour Bible study with others over Zoom every week day, and he and his wife make a journey of several miles on foot each week when they walk to synagogue to observe Shabbat. Herz even serves as president of the American Jewincredibly close to his heart.

The community had come to rely on Herz in a tangible way. As it ates of Herz say his recovery, though turned out, they would be happy to show their support for him when he mined personality. "His odds went ed in a three day conference outwas in need.

says. "I talked to God. I told Him, phase of his humanitarian work, he 'I don't have another Arnie.'

The prayers paid off. "The docish Committee's Long Island chap- tors said he had a miracle," says the ways imagined, he's bringing that ter, an organization that has grown rabbi. "And we thanked God for it. perspective to bear on a situation He's a very special guy."

Other close friends and associa blessing, lines up with his deter- others from AJC, Herz participatfrom something like 20% survival

through the Psalms for him," he Herz turns the corner into the next brings along his eye for complex problem-solving. And just as he althat could benefit millions of people facing food insecurity.

> Together with his wife and 5 side of Cape Town, South Africa. The conference brought together seven ministers of agriculture from countries whose food supply has been severely impacted by the Russian conflict in Ukraine and leading Israeli agricultural technology companies. The goal is to help African farmers improve their irrigation and farming techniques to increase food production and, ultimately, save many people from starvation.

> It's just the kind of unique and helps turn into a win/win.

Kathryn Watson is a freelance Committee's Africa Institute. As reporter, copywriter, and essayist.

# Herz also expresses his Judaism in his work as President of the Long Island Region of the American Jewish Committee.

In the summer of 2022, right be- the first week, to 50% the next, and overseas. Herz was struck with an unexpected subarachnoid hemorleft him in a dire situation, and the odds were grim.

The rabbi recalls interceding on Herz's behalf. "I was with him in the hospital every day, and the synagogue had a group chat praying

fore he was due to depart on travel just got better from there. And now, he's like a new man," Holt says.

It's not a future Herz is going to rhage. The bleeding around his brain take for granted. As Herz considers what's next, he envisions bringing his diplomacy skills into play on a big-picture situation that Herz global stage, and he's already gotten started. His current focus is on his work with the American Jewish